

Make use of the well known and widely acknowledged Bio^M network to promote your event, company and competencies!

Bio^M serves as the central hub and catalyst between academic research, pharmaceutical industry/ biotech research and development, industrial application and clinical implementation.

In our function as cluster management, we represent the diverse interests of Bavaria's biotechnology location. In particular, we support the set up of new companies as well as the strengthening and further development of existing ones. In existence for nearly 20 years, we develop and coordinate Bavarian's Biotech community. We offer for example information and training events as well as thematic network meetings. According to your needs they have a local, regional and national focus and we foster the participation of international experts.

Information sharing ranges from targeted and specific to a wide spread circulation. Our exclusive distribution list reaches in excess of 10.000 contacts on a daily basis.

We offer you a wide range of advertising platforms:

- Bio^M online channels
- Bio^M print media
- Bio^M events
- Your very own event at Bio^M's head office
- Participation and Representation at exhibitions and conferences

We will be happy to develop an individual package for you.

If you are interested in a continuous and annual visibility throughout our cluster (online/ events), please contact our corporate sponsoring department for further information.

Contact details:

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Bio^M Biotech Cluster Development GmbH
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Bio^M online channels

- Bio^M Website: www.bio-m.org**

On average, we have 120,000 visitors with 310,000 visits and 1 million page views per year.

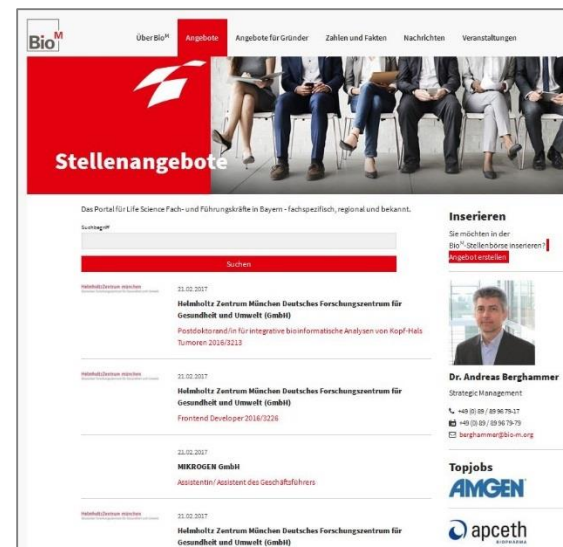
Advertising Materials	Duration	Price
Banner Homepage (w: 640 x h: 320 px, rotating)	4 weeks	490 €
Banner Sub Pages (w: 300 x h: 200 px)	4 weeks	starting from 290 €



- Online job platform: Bio^M Website**

Bavaria's leading Life Science platform with more than 100 job offers per month

Advertising Materials	Duration	Price
Job ad with logo	30 days	starting from 79 €
TOP placement	30 days	starting from 150 €
Annual fee for job ads	1 year	starting from 780 €



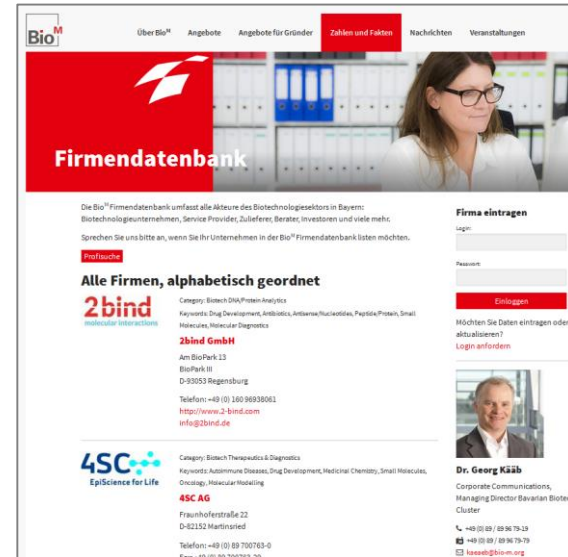
BioM online channels

Company database: BioM Website

Overview of all Bavarian Life Science companies, approx. 300 profiles

Advertising materials	Duration	Price
Company entry	indefinite	free of charge
Company entry + logo (add. entry in annual report *)	1 year	80 €

(* printed annual report „Biotech in Bavaria“; see print media for further details)



BioM Newsletter

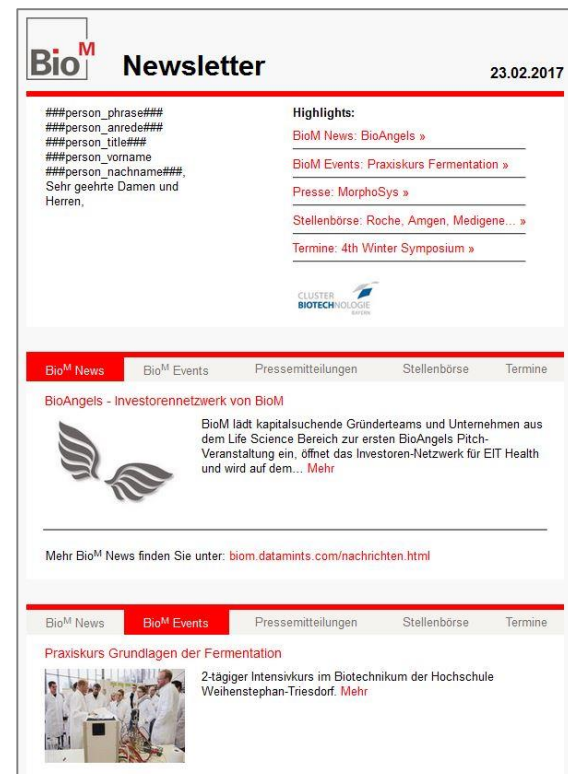
News and upcoming events of the Bavarian biotechnology industry

Monthly electronic distribution

Target Group: Life Science academia, biotech and pharma industry, journalists

Recipients: ~ 7,000

Advertising materials	Duration	Price
Banner (w: 600 x h: 100 px)	once	400 €



Bio^M print media

▪ Bavarian Biotech Report

The Bavarian business directory

Compilation of the Bavarian biotech industry's business figures and company profiles.

Yearly publication in English

Target Group: biotech and pharma industry, politics, press

Circulation: 5,000 (3,000 print, 2,000 digital data carriers), accessible online, also at international exhibitions and conferences



Packages	Price
Advertisement on cover pages (U2-U4, full page, 4c)	from 1,700 €
Advertisement on inside pages (full page, 4c)	1,250 €
Advertisement on inside pages (half page, 4c)	750 €
Network partnership Profile publication for Non-Biotech Companies	600 €

Bio^M events

- **Forum Translational Medicine**

Rudolf Virchow Center, University of Würzburg
New Technologies - New Targets - New Therapies

Conference Reception: Lost in Translation?
November 28, 2018
Juliusspital-Zehntscheune, Würzburg

More information: www.bio-m.org/forumTransMed



Target Group: Employees, executives and “young innovators” from: universities, research institutes, clinics, biotech start-ups, SMEs, pharma industry, service providers in medical biotechnology, clusters medtech/ nutrition/ IT/ nanotech.

Further on policy makers, decision makers in healthcare (health insurances, associations, networks ...) as well as “early adopters”, 100+ participants

Date: 29. November 2018 Venue: Rudolf Virchow Center, University of Würzburg

Sponsorship packages	Price
Gold Highlighted visibility of your company throughout the event, incl. 5 registrations	3,000 €
Silber Prominent promotion of your company throughout the event, incl. 3 registrations	1,800 €
Sponsor Conference Reception Special promotion of your company at the evening reception, incl. 2 registrations	1,500 €
Exhibit Space Plus Exhibit space + marketing package incl. 2 registrations	1,200 €
Exhibit Space Standard incl. 1 registration	900 €

Bio^M events

- **Bio^M Dinner**

Festive Dinner in a sophisticated ambience to enjoy the year-end with a special key-note speech, an excellent meal, atmospheric music and stimulating conversations.



Target Group: Executives of companies and academic institutions in Biotechnology, Pharma and Life Sciences, 100 participants

Date: December, 4th 2018

Sponsorship packages	Price
<p>Gold Sponsor</p> <ul style="list-style-type: none">▪ special acknowledgement as Gold Sponsor▪ your Logo highlighted on marketing media▪ up to 3 seats at the Dinner	2,400 €
<p>Silver Sponsor</p> <ul style="list-style-type: none">▪ special acknowledgement as Silver Sponsor▪ your Logo on marketing media▪ up to 2 seats at the Dinner	1,200 €

You can find an overview of all upcoming events on our website www.bio-m.org.

Your own event at Bio^M – Your presence in the Biotechnology Cluster

▪ Your event at Bio^M's conference area

You can book attractive event and meeting rooms at Bio^M. Our offices are located centrally in the heart of Munich's Biotech-Campus Munich/ Martinsried and are guaranteed to enhance your visibility.

Our location is ideal for closed groups, public events or networking. Catering is offered by an external agency, detailed information can be found online.

Rooms	Max. number of persons	Price
Entire conference area	60	starting from 70 €/ h
Meeting room	12	starting from 20 €/ h
Conference room	60	starting from 50 €/ h

Additionally, we can advertise your event on our platforms:

Advertising medium	Price
Basic package „Event announcement”	295 €
Banner in Bio ^M Newsletter (600x100 px) to 7000 users	350 €
Banner on homepage start page (640x320) 4 weeks	420 €
Banner on homepage events (300x200 px) 4 weeks	incl. in basic package

Used by Charles River, Covance, gmplan, The Jackson Laboratory, Rittershaus among others.

▪ Your tailored *in-house training*

Years of expertise in the conception of industry specific trainings and access to a diverse range of subject specialists enable Bio^M to develop advanced in-house training courses – responding flexibly to your needs.

Concept proposals and prices upon request.

External Events

- **Exhibitions and conferences**

Bio^M currently represents Bavaria's Biotechnology industry at the following events.

At some of these events, you have the opportunity to represent your company or to distribute your advertising materials (prices upon request). Please inquire if you have any specific interest!

Exhibition/ Conference	Venue	Date
BIO International Convention	Boston	04.-07.06.2018
BioJapan	Yokohama	10.-12.10.2018
Sciecon	München	25.10.2018
BIO-Europe 2017	Copenhagen	05.-07.11.2018

Short-term modifications as well as additional events and activities are possible. For up-to-date information, please visit our website: www.bio-m.org

Additional Information:

All prices are without value added tax. Please also read our general terms (AGB) for further information.

Please contact us, if you need any further information. We will be happy to help.

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