

Together with three European life science clusters, Bio^M has forged the [bioXclusters Alliance](#). We now offer you the opportunity to receive internationalization support, provided by our global network partners. They can assist you in finding the right business or technological partner, as well as the most suitable expert, consultant or service provider that you might need.

If you are interested, please read the information below, fill in the short questionnaire, and return the e-mail by 7 December 2018.

The offer:

The bioXclusters Alliance, formed 2012 by Biocat (Catalonia), Bio^M (Bavaria), BioPmed (Piedmont) and Lyonbiopole (Auvergne Rhone-Alpes), has deployed strategic partnerships ("Gateways") over the years with organizations beyond Europe to offer internationalization services to SMEs to enter global healthcare hot spots. The following "Gateways" were created:

- [Health Industries South Australia](#) (Adelaide, Australia)
- [Cinnamed](#) (Brazil)
- [ToHealth](#) (Toronto, Canada)
- [BioFM](#) (Shanghai, China)
- [Osaka Bio Headquarters](#) (Osaka, Japan)
- [Incheon Bio Gateway](#), composed by Incheon Free Economic Zone (IFEZ) and Incheon Business Information Technopark (IBITP) (South Korea)
- [Wistar Institute](#) (Philadelphia, USA)

Below are some examples of services, the Gateways might be able to offer. Please note that some services might be offered for free, others are fee-based services. The most adapted solution will be analyzed in a later stage together with the Gateways:

Main services:

- Market information and informative materials about the target country, the local market, major players, and specific opportunities in your sector.
- Guidance on how to start a business in the target country and about local funding opportunities.
- Matchmaking service/access to knowledge networks: support to identify a first set of potential key partners (companies, universities, research centers, researchers) to develop projects or business ideas.

Further tailored services:

- B2B events/meetings with local professionals and experts:

consulting services with experts of the local market/industry; meetings and events to stimulate networking.

- Selection of service providers: referral services (e.g. databases) and support to identify the right supplier, local distributor or business partner.
- Legal advice: support for legal aspects of setting up a business in the target country; support for regulatory/compliance issues and intellectual property regulations.
- HR support: support in finding qualified personnel for the company branch/office in the target country.
- Virtual office: help to set up an individual company address (mailbox). It can include a call forwarding service, a mail forwarding service or more.
- Physical office: help to set up an office with individual address, phone and high-speed Internet access. Flexible time and renting conditions (hourly, daily, weekly, monthly).
- Others are possible: just describe your request and we will do our best.

How it works

Just fill in the form below with the details of your offer or request. The bioXclusters alliance will collect and analyze with you the requests that will be then addressed to the Gateways.

Internationalization support request form – Expression of interest

Name of your Company:

Title of the request (please try to be precise):

Type of request (please select):

R&D Offer

R&D Request

Business Offer

Business request

Consultancy / support service request

Opening an office support

Other

Description of the request (5-10 lines):

Country/ies of Interest (please select):

Australia, Brazil, Canada, China, Japan, South Korea, USA

Are you planning to visit the country/ies of your interest in 2019? If yes, please list:

Main contact at your company for this request: