



PHARMA PARTNERING SUMMIT 2022

In-Person & Virtual Summit

 12th & 13th May, 2022

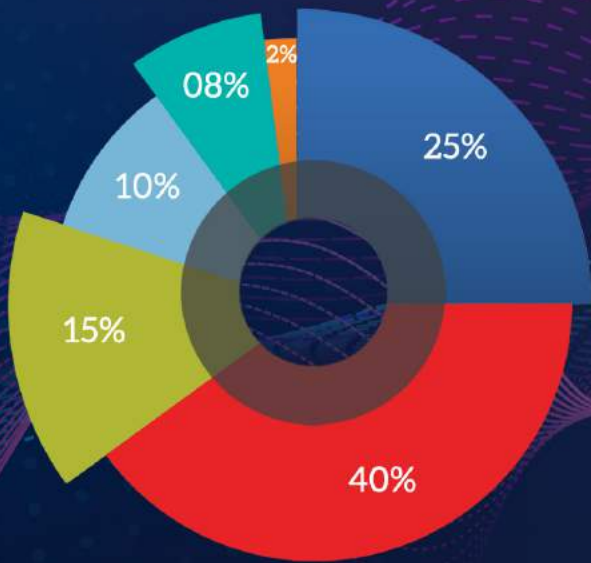
 Brussels, Belgium



VISIT US
[PHARMA-PARTNERING-SUMMIT.COM](https://pharma-partnering-summit.com)

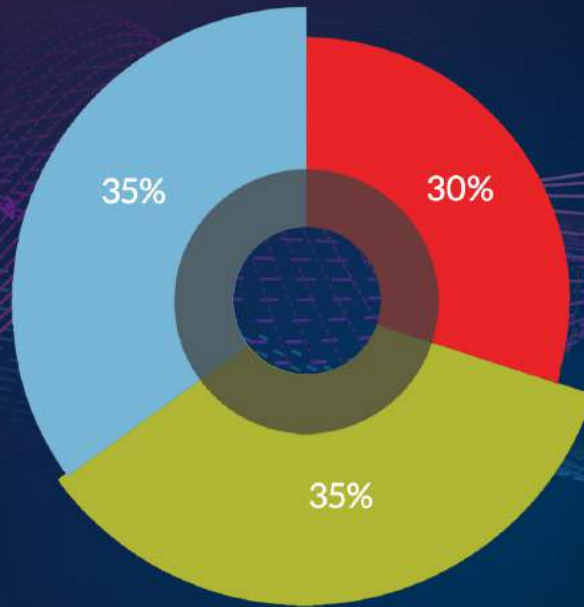
Who will you meet?

Pharma Partnering Summit brings together dealmakers of leading life science companies, including licensing and business development executives from Big, Midsize and Small Pharma and Biotech companies, Life Science investors and other industry experts to put together a whole range of partnerships like Licensing, R&D Collaboration, Fund Raise, Digital Health, M&A, Commercialisation & Distribution and Alliances.



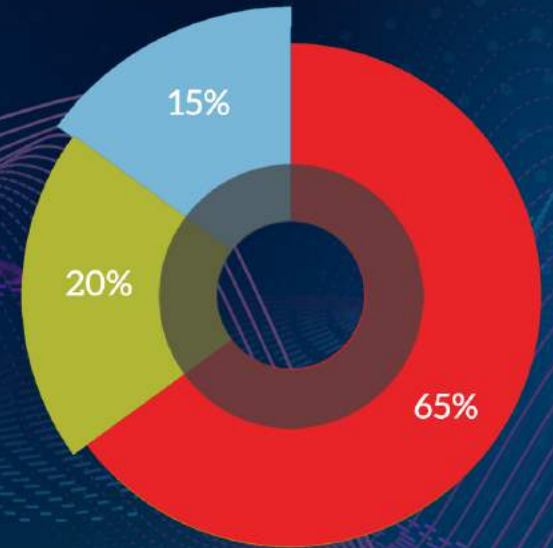
INDUSTRY

- Pharma
- Biotech
- Finance
- R&D (CRM, CMO)
- Consulting (Professional, Legal)
- Others



DECISION MAKERS

- C-Level Management (CEO/CFO/MD/President)
- Senior Management (VP/Head/Directors)
- Mid-Level/Others

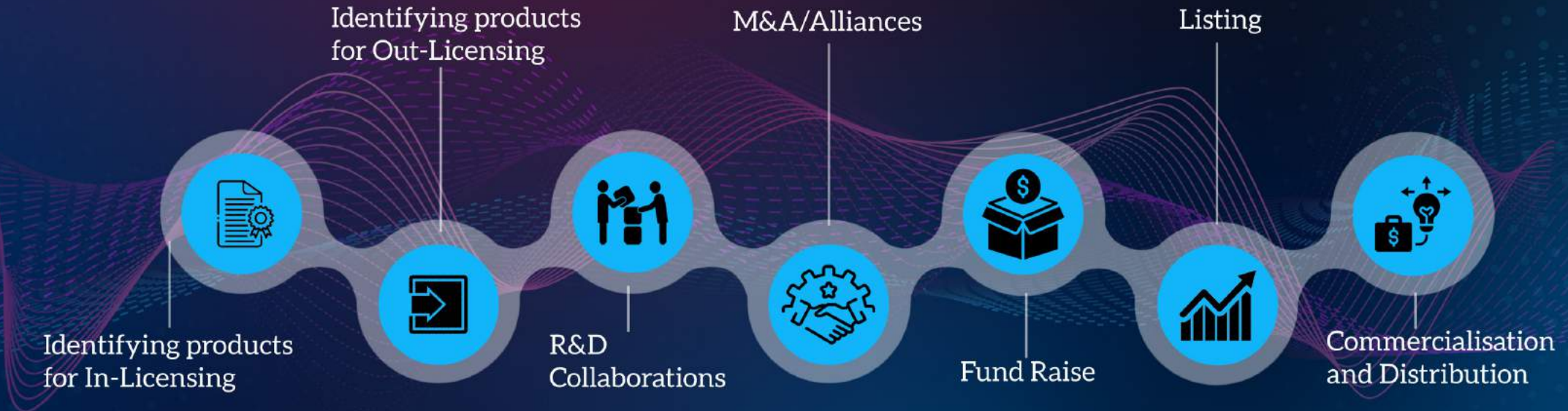


GEOGRAPHICAL REGION

- Europe
- North America
- Rest of World

Partnering Opportunities

(Pharma / Biotech / MedTech / Digital health)



One-to-One Meetings:

Meet the right decision maker and achieve your business goals through pre-arranged one-to-one meeting. All attendees will be provided an access to our meeting platform which allows you to search and identify potential partners, collect information about their business and manage all meeting requests in one dashboard.

16+ Hours of Networking:

Each day of summit you will have dedicated sessions for meetings and socialising, This allows each attendee to enjoy over 16+ hours of networking opportunity to engage with qualified leads.

Pre-Arranged Meetings:

Three weeks in advance each attendee will receive a secure login to our meeting platform, through which you will be able to send and receive meeting requests to and from partners of your choice so that you can enjoy well organised and pre-arranged meetings during the networking session.

Programme:

Opportunity to interact, discuss and listen to experts from the industry and enhance your knowledge and skills necessary to help you achieve your goals. Pharma Partnering Summit serves to disseminate knowledge through expert panels of speakers for the best practice in the field of industry partnership.

Featured Keynote Topics:

- Exploring the Key Pieces Involved in Creating Successful Deals and Partnerships.
- Building a Global Co-Development and Commercialisation Alliance.
- Challenges & Value of Partnering in Biotech at Juncture where Financing & IPO is euphoric.
- Insight on China Partnering.
- The Pharma's View: Are Deals with Big Pharma Becoming Faster More Collaborative and More Creative or Just More Complicated?
- Deals for Technologies which are not Traditional Drugs.
- Discovery collaborations in the pharmaceutical industry - What is the outlook?
- Key Success Factors for Partnerships between Pharma and Biotech with Focus on Asia.
- On the journey to build an external pipeline – succeeding in becoming the partner of choice.

Featured Panel Topics:

- Building Relationship Flexibility and Role Clarity in Structuring Large/Small Company Deals.
- Best Practice in Structuring Deals; Preparing for when things go well but also when things go wrong.



Keynotes Speakers:



Richard Taylor
VP Corporate Development



Claude Lubicki
CEO



Elena Ritsou
Chief Business Officer



Emmet Purtil
Vice President Business Development



Alet Verbeek
Global Head M&A



Paul Sekhri
President and CEO



Natalia Novac
Senior Director Venture Science & Corp BD



Edoardo Negroni
Managing Partner



Michel de Baar
Executive Director BD&L Europe



Ariel Jasie
Chief Business Officer



Holger Kissel
Vice President Business Alliance



Eric Halioua
President & Chief Executive Officer



Bo Skaaning Jensen
Senior Alliance Director, Alliances & Innovation Outreach



How it will work for you?

- ▶ If you are interested to participate in the Pharma Partnering Summit. We will send out e-registration form for you to digitally sign and return, we will then set up your Profile and your agenda in our system.
- ▶ Attendees will be given three weeks in advance a login and access to our online meeting platform to Pre-Arrange Meetings (Accept and decline request to arrange meeting according to your availability).
- ▶ If company showcasing is a part of your package, you will be allocated a 15 minutes slot during showcase segments to present your company through a short presentation, you will be able to present your products, technology, research work to attract potential partners and/or investor as per your agenda.

Leads Subscription:

In an unfortunate event of any showcasing company failing to engage with any qualified lead, The Pharma Partnering Summit as a gesture of goodwill will continue to provide leads to that particular showcasing company for the period of 6 months (post event) subject to terms and conditions.

Digital Partnering Opportunities:

- ▶ Digital Experience, one login, one platform
- ▶ Virtual one-to-one partnering meetings
- ▶ Privacy is guaranteed
- ▶ Opportunity to arrange meetings with all attendees including in-person, Virtual Attendees will have the same privilege as of in-person attendees but schedule of virtual meetings will start from 16th May 2022.
- ▶ Access on-demand content such as company presentations, panel discussions, and company showcases
- ▶ Attend your pre-arranged meetings via Zoom video calls
- ▶ Digital networking around the world

Company Presentation Package

	Showcase	Combine	Exhibition
▶ No. of Attendees	2	1	2
▶ Subscription	✓	✗	✗
▶ Company Presentation (15 Minutes)	✓	✓	✗
▶ Exhibition / Meeting Station	✓	✓	✓
▶ Send Unlimited Pre-arranged Meetings Requests	✓	✓	✓
▶ Receive Unlimited Pre-arranged Meetings Requests	✓	✓	✓
▶ Early Bird Discount	✓	✓	✓
▶ 2 Days Access to Conference and Networking Area	✓	✓	✓
▶ 2 Days Access to 1-2-1 Meeting Areas	✓	✓	✓
▶ Access to Meeting Platform	✓	✓	✓
▶ Short Profile on Meeting Platform	✓	✓	✓
▶ Hard Copy of Event Booklet	✓	✓	✓
▶ Social Media Marketing	✓	✗	✗
▶ CEO Interview Publication on Website	✓	✓	✓
▶ Full Page Advertisement in Event Booklet	✓	✓	✓
▶ Branding on Event Venue and Forum Literature	✓	✓	✓
▶ Company & Personal Profile of 150 Words	✓	✗	✗
▶ Premium Partner Logo on Event Website	✓	✓	✓
▶ Coffee Break & Lunch Seats	✓	✓	✓
	€ 4995	€ 3495	€ 1995

Sponsorship Opportunities: Please contact corresponding staff member for sponsorship opportunities.

Delegate Attendees

	Gold	Silver	Bronze
▶ No. of Attendees	1	1	1
▶ Receive Unlimited Pre-arranged Meetings Requests	✓	✓	✓
▶ Pre-arranged Meetings Sending Requests Limit	Unlimited	30	20
▶ Early Bird Discount	✓	✓	✓
▶ 2 Days Access to Conference and Networking Area	✓	✓	✓
▶ 2 Days Access to 1-2-1 Meeting Areas	✓	✓	✓
▶ Access to Meeting Platform	✓	✓	✓
▶ Short Profile on Meeting Platform	✓	✓	✓
▶ Hard Copy of Event Booklet	✓	✓	✓
▶ Company & Personal Profile of 150 Words	✓	✓	✓
▶ Coffee Break & Lunch Seats	✓	✓	✓
	€ 1995	€ 1495	€ 995

[Register Now](#)