## Pre-seed showcases

Please contact Dr. Martin Sippel (sippel@bio-m.org) if you are planning to found a life sciences spin-off in Bavaria and are interested to participate in the exhibition of Bavarian life science pre-seed projects.

# Partners



Technische Universität Müncher

HelmholtzZentrum münchen Deutsches Forschungszentrum für Gesundheit und Umwelt

Max-Planck-Innovation

Bayerische Patentallianz we manage innovations

ascenion

# The m<sup>4</sup> leading-edge cluster is funded by





#### Bavarian Ministry of Economic Affairs and Media, Energy and Technology



## Venue

Nymphenburg Palace Schloss Nymphenburg 1 80638 Munich Germany

http://www.schlossnymphenburg.de/englisch/tourist/howtoget.htm

# Registration

245 Euro + 19 % VAT (until February 20, 2015) 285 Euro + 19 % VAT (after February 20, 2015)

http://events.bio-m.org/tt-summit2015

# Contact



Bio<sup>M</sup> Biotech Cluster Development GmbH Am Klopferspitz 19a 82152 Martinsried Germany

 Phone
 +49 (0)89-89 96 79 0

 Fax
 +49 (0)89-89 96 79-79

 Email
 info@bio-m.org

 Web
 www.bio-m.org



# m<sup>4</sup> Technology Transfer Summit - from idea to patient impact

# Good practice in pre-seed and spin-off acceleration

Monday, March 23, 2015 Nymphenburg Palace, Munich

www.bio-m.org



### Why attend?

Pre-seed and spin-off acceleration is a key factor in building sustainable startup ecosystems. In the last few years, a variety of pre-seed acceleration programs has been developed all aiming to stimulate entrepreneurship and to advance the commercialization of promising biomedical technologies and products. At the m<sup>4</sup>TechnologyTransfer Summit, international best practice models in supporting and incubating life science spin-off projects will be presented and the various stakeholders of the sector will collectively debate the key factors necessary to successfully promote biomedical start-ups. The rich program will include three sessions to provide you with "lessons learned from public programs", "insights to new industry and investor driven acceleration models" and "best practices in academic pre-seed incubation". In addition, an exhibition area will present highly innovative Bavarian pre-seed projects in the field of medical biotechnology.

#### Who should attend?

Professionals in the areas of technology transfer, innovation support and cluster management, executives in innovation sourcing and business development from the pharmaceutical and biotech industry as well as life science investors will have the opportunity to discuss innovative solutions, fresh ideas and best-in-class strategies to advance pre-seed acceleration. In addition, the participants are invited to learn what the Bavarian pre-seed landscape has to offer. For biotech founders and founders-to-be, the summit offers a highly attractive platform to showcase their business ideas as well as a unique opportunity for networking and securing valuable contacts for future business relationships.

#### Program

08:30 Registration

- 09:00 Creating the future of medicine: m<sup>4</sup> Scouting & Incubation Horst Domdey, Bio<sup>M</sup> Biotech Cluster Development GmbH
- 09:20 The BioEntrepreneurial ecosystem in Bavaria and the role of innovation

Franz Josef Pschierer, State Secretary, Bavarian Ministry of Economic Affairs and Media, Energy and Technology

#### 09:50 Key Note

Translating research into new cancer cures the approach of CRUK / CRT Keith Blundy, Cancer Research Technology, London, UK

10:30 Coffee break & pre-seed showcases

#### Lessons learned from public programs

Session chair: Claus Schulte, Bayerische Patentallianz

- 11:00 The Swedish national platform for molecular bioscience in health and environment: Science for Life Laboratory Ina Schuppe Koistinen, SciLifeLab, Stockholm, Sweden
- 11:30 LifeSciences@Work towards a Life Sciences start-up ecosystem in The Netherlands Chrétien Herben, Netherlands Genomics Initiative, Den Haag, The Netherlands
- 12:00 GO-Bio and EXIST: From research to market Alexander Damaschun, Projektträger Jülich, Berlin, Germany

#### Case study

**Tackling immune evasion to develop novel vaccines** Markus Gerhard, Imevax GmbH, Munich, Germany

12:40 Lunch break & pre-seed showcases

# Insights to new industry and investor driven acceleration models

Session chair: Christian Stein, Ascenion

- 13:45 Novel ways to source and incubate healthcare innovation Christoph Janssen, Johnson & Johnson Innovation, London, UK
- 14:15 The TVM Accelerator A new early phase investment model Jochen Knolle, TVM Capital, Munich, Germany
- 14:45 Accelerating orphan drug opportunities Chris Adams, Cydan Development Inc., Cambridge, USA
- 15:15 Coffee break & pre-seed showcases

#### Best practice in academic pre-seed incubation

Session chair: Ulrich Mahr, Max-Planck Innovation

- 15:45 www.inno.life (who, what and when) Menno Kok, Medical Delta, Delft, The Netherlands
- **16:15** Innovation, exploration and translation the ETH ieLab Alexander Stuck, ETH Zurich, Switzerland

#### 16:45 Investor's Statement

Therapies and entrepreneurs of tomorrow Rainer Strohmenger, Wellington Partners, Munich, Germany

17:15 Panel discussion & audience workshop Hatch me if you can – essentials for (pre)-BioEntrepreneurs Chair: Menno Kok, Medical Delta

> Christoph Janssen, Johnson & Johnson Innovation Andy Goldstein, LMU Entrepreneurship Center Dolores Schendel, Medigene AG Jochen Knolle, TVM Capital Markus Gerhard, Imevax GmbH

#### 18:00 Wrap up

18:10 Buffet & networking